

Challenge

An R&D oriented protective gear supplier experienced a spike in demand for an otherwise lower volume product being produced overseas.

The lead-time for receiving product meant they would lose the opportunity to meet that demand and potentially a customer.



Solution

Peckham was able to ship finished product (8 different part numbers) within one week of the inquiry. Peckham took delivery of raw materials and setup inventory management of those items. Next, we setup a dedicated 8-step production line. Twenty-five flexible Team Members were reallocated. Work instructions and a Quality Process were established.

Team Members were trained in the processes and began production within 2 days of the initial inquiry. Custom carton labels for the 8-part numbers were created for packaging and shipping. A one-day shipping schedule was established and packing list / BOL were sent to customer in advance.

Results

Peckham shipped 4000 units total within two weeks. Our customer was able to meet their spike in demand earning the trust of their customer. This allowed them to expand their customer base for a lower volume product. Peckham is now a trusted partner helping our customer meet their continued demand fluctuation.

Peckham Manufacturing Services

Peckham is ready to assist with your manufacturing challenges, including:

- Kitting
- Labeling
- Line Support Staff
- Problem Solving
- Inspection & Sorting
- Rework
- Supply Chain & Logistics

Peckham is a nonprofit business and human services organization that values quality, diversity and performance. We are ISO Certified, use Lean and Six Sigma practices to insure the highest quality products and services.